



CASE STUDY | SOFTWARE

Netskope

Netskope provides cloud-native solutions to businesses for data protection and defense against threats in cloud applications, cloud infrastructure, and the web. As a third-party to other organizations, they use Beacon by ThirdPartyTrust to easily share their security posture with their customers.

~30
connection requests
sent per month

90%+
customer
acceptance rate

200+
assessments answered
per year

25%
less workload of
completing questionnaires

7x
ROI allowed to
reallocate resources

"I would consider ThirdPartyTrust best-in-class from a Third-Party Risk Management perspective. It delivers a far more robust and on-time delivery of our security profile to our customers, reducing our workload while we increase capacity."

Scott Bullock, Senior Compliance Manager/ Data Protection Officer, Netskope

Pre implementation

- ⊗ Ad hoc & labor intensive
- ⊗ Documents shared with customers needed to be constantly updated
- ⊗ Repetitive work answering the same questionnaires
- ⊗ Email back & forth



With ThirdPartyTrust

- ✓ Streamlined and consistent
- ✓ Confidential data encrypted through ThirdPartyTrust via API Jira integration
- ✓ Industry standard questionnaires answered once
- ✓ Automation & centralized communication